

### Captiflex™ Single-Use Snare

- Incorporates a braided wire design engineered to produce a flexible snare

### Sensation™ Single-Use Short Throw Snare

- Short throw handle is designed for nurse and technician comfort

### Captivator™ II Single-Use Snare

- Rounded shape intended to facilitate polyp capture

### Captivator™ Single-Use Snares

- Offers a variety of snare loop configurations to accommodate a wide range of therapeutic functions

### Single-Use Rotatable Snare

- Designed to provide 360° rotation to help access difficult polyps

Internal Use Only - Do not Copy or Distribute - Proprietary and Confidential

## Competitive Snares

Boston Scientific

### Conversion Matrix

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# COMPETITIVE SNARES CONVERSION MATRIX

| COMPETITIVE SNARES      |                               |                 | SIMILAR BOSTON SCIENTIFIC SNARE (S) |                    |                 |                 |           |
|-------------------------|-------------------------------|-----------------|-------------------------------------|--------------------|-----------------|-----------------|-----------|
| CONMED®                 | DESCRIPTION                   | LOOP WIDTH (MM) | BRAND NAME                          | DESCRIPTION        | LOOP WIDTH (MM) | PRODUCT CODE    | BOX       |
| Singular® (short throw) | X- Small Oval - Soft Loop     | 11              | Sensation™                          | Micro Oval         | 13              | M00562691, 2, 3 | 5, 20, 40 |
| Singular (short throw)  | Small (Mini) Oval - Soft Loop | 16              | Sensation                           | Micro Oval         | 13              | M00562691, 2, 3 | 5, 20, 40 |
| Singular (short throw)  | Medium Oval - Soft Loop       | 23              | Sensation                           | Standard Oval      | 27              | M00562671, 2, 3 | 5, 20, 40 |
| Singular (short throw)  | Large Oval - Soft Loop        | 32              | Captivator™ II                      | Rounded Shape      | 33              | M00561291       | 10        |
|                         |                               |                 | Sensation                           | Jumbo Oval         | 30              | M00562651, 2    | 5, 20     |
| Singular (short throw)  | X- Small Oval - Firm Loop     | 11              | Sensation Med Stiff                 | Micro Oval         | 13              | M00560321       | 5         |
|                         |                               |                 | Captivator™                         | Micro Oval         | 13              | M00562301       | 10        |
| Singular (short throw)  | Small (Mini) Oval - Firm Loop | 16              | Sensation Med Stiff                 | Micro Oval         | 13              | M00560321       | 5         |
|                         |                               |                 | Captivator                          | Micro Oval         | 13              | M00562301       | 10        |
| Singular (short throw)  | Medium Oval - Firm Loop       | 23              | Sensation Med Stiff                 | Standard Oval      | 27              | M00560311       | 5         |
|                         |                               |                 | Captivator                          | Standard Oval      | 27              | M00562321       | 10        |
| Singular (short throw)  | Medium Crescent - Firm Loop   | 24              | Sensation Med Stiff                 | Standard Oval      | 27              | M00560311       | 5         |
|                         |                               |                 | Captivator                          | Crescent           | 27              | M00562371       | 10        |
| Singular (short throw)  | Medium Hexagonal - Firm Loop  | 25              | Sensation Med Stiff                 | Standard Oval      | 27              | M00560311       | 5         |
|                         |                               |                 | Captivator                          | Hexagonal          | 27              | M00562341       | 10        |
| Singular (short throw)  | Large Oval - Firm Loop        | 32              | Sensation Med Stiff                 | Jumbo Oval         | 30              | M00560301       | 5         |
|                         |                               |                 | Captivator II                       | Rounded Shape      | 33              | M00561291       | 10        |
| Optimizer®              | X-Small Oval - Soft Loop      | 11              | Captiflex™                          | Mini-Micro Oval    | 11              | M00562471       | 10        |
| Optimizer               | Mini Oval - Soft Loop         | 16              | Captiflex                           | Micro Oval         | 13              | M00562421, 2    | 10, 40    |
| Optimizer               | Medium Oval - Soft Loop       | 23              | Captiflex                           | Standard Oval      | 27              | M00562401, 2    | 10, 40    |
| Optimizer               | Large Oval - Soft Loop        | 32              | Captiflex                           | Standard Oval      | 27              | M00562401, 2    | 10, 40    |
| Optimizer               | X-Small Oval - Firm Loop      | 11              | Captivator                          | Micro Oval         | 13              | M00562301       | 10        |
| Optimizer               | Mini Oval - Firm Loop         | 16              | Captivator                          | Micro Oval         | 13              | M00562301       | 10        |
| Optimizer               | Medium Oval - Firm Loop       | 23              | Captivator                          | Standard Oval      | 27              | M00562321       | 10        |
| Optimizer               | Large Oval - Firm Loop        | 32              | Captivator II                       | Rounded Shape      | 33              | M00561291       | 10        |
| OLYMPUS                 | DESCRIPTION                   | LOOP WIDTH (MM) | BRAND NAME                          | DESCRIPTION        | WIDTH (MM)      | PRODUCT CODE    | BOX       |
| Snare Master™           | Stiff Oval                    | 10              | Captivator                          | Micro Oval         | 13              | M00562301       | 10        |
|                         |                               |                 | Rotatable                           | Micro Oval         | 13              | M00561821       | 10        |
| Snare Master            | Stiff Oval                    | 15              | Captivator                          | Micro Oval         | 13              | M00562301       | 10        |
|                         |                               |                 | Rotatable                           | Micro Oval         | 13              | M00561821       | 10        |
| Snare Master            | Stiff Oval                    | 25              | Captivator                          | Standard Oval      | 27              | M00562321       | 10        |
| Snare Master            | Crescent                      | 25              | Captivator                          | Crescent           | 27              | M00562371       | 10        |
| Snare Master            | Spiral                        | 20              | Rotatable                           | Mini-Standard Oval | 20              | M00561831       | 10        |
| Snare Master            | Soft Oval                     | 10              | Captiflex                           | Mini-Micro Oval    | 11              | M00562471       | 10        |
|                         |                               |                 | Sensation                           | Micro Oval         | 13              | M00562691, 2, 3 | 5, 20, 40 |
| Snare Master            | Soft Oval                     | 15              | Captiflex                           | Micro Oval         | 13              | M00562421, 2    | 10, 40    |
|                         |                               |                 | Sensation                           | Micro Oval         | 13              | M00562691, 2, 3 | 5, 20, 40 |
| Snare Master            | Soft Oval                     | 25              | Captiflex                           | Standard Oval      | 27              | M00562401, 2    | 10, 40    |
|                         |                               |                 | Sensation                           | Standard Oval      | 27              | M00562671, 2, 3 | 5, 20, 40 |
| COOK®                   | DESCRIPTION                   | LOOP WIDTH (MM) | BRAND NAME                          | DESCRIPTION        | WIDTH (MM)      | PRODUCT CODE    | BOX       |
| Sonnet™ (short throw)   | Mini Oval                     | 15              | Sensation                           | Micro Oval         | 13              | M00562691, 2, 3 | 5, 20, 40 |
| Sonnet (short throw)    | Standard Oval                 | 25              | Sensation                           | Standard Oval      | 27              | M00562671, 2, 3 | 5, 20, 40 |
| Sonnet (short throw)    | Hexagonal                     | 30              | Captivator                          | Hexagonal          | 27              | M00562341       | 10        |
|                         |                               |                 | Sensation                           | Jumbo Oval         | 30              | M00562651, 2    | 5, 20     |
| Sonnet (short throw)    | Jumbo Oval                    | 30              | Sensation                           | Jumbo Oval         | 30              | M00562651, 2    | 5, 20     |
| AcuSnare®               | Micro Mini Oval               | 10              | Captiflex                           | Mini-Micro Oval    | 11              | M00562471       | 10        |
|                         |                               |                 | Captivator                          | Micro Oval         | 13              | M00562301       | 10        |
| AcuSnare                | Hexagonal, braided loop       | 15              | Captivator                          | Micro-Hex          | 13              | M00562451       | 10        |
| AcuSnare                | Mini Hexagonal                | 15              | Captivator                          | Micro-Hex          | 13              | M00562451       | 10        |
| AcuSnare                | Mini Hexagonal, braided loop  | 15              | Captivator                          | Micro-Hex          | 13              | M00562451       | 10        |
| AcuSnare                | Mini Oval                     | 15              | Captivator                          | Micro Oval         | 13              | M00562301       | 10        |
|                         |                               |                 | Sensation                           | Micro Oval         | 13              | M00562691, 2, 3 | 5, 20, 40 |
| AcuSnare                | Mini Oval, braided loop       | 15              | Rotatable                           | Micro Oval         | 13              | M00561821       | 10        |
|                         |                               |                 | Captivator                          | Micro-Hex          | 13              | M00562451       | 10        |
| AcuSnare                | Duck Bill                     | 15              | Sensation Med Stiff                 | Micro Oval         | 13              | M00560321       | 5         |
|                         |                               |                 | Rotatable                           | Micro Oval         | 13              | M00561821       | 10        |
| AcuSnare                | Duck Bill                     | 15              | Captivator                          | Micro-Hex          | 13              | M00562451       | 10        |
| AcuSnare                | Standard, monofilament loop   | 18              | Rotatable                           | Mini-Standard Oval | 20              | M00561831       | 10        |
|                         |                               |                 | Captivator                          | Micro Oval         | 13              | M00562301       | 10        |
| AcuSnare                | Standard Oval                 | 25              | Captivator                          | Standard Oval      | 27              | M00562321       | 10        |
|                         |                               |                 | Sensation                           | Standard Oval      | 27              | M00562671, 2, 3 | 5, 20, 40 |
| AcuSnare                | Standard Oval, braided loop   | 25              | Captivator                          | Standard Oval      | 27              | M00562321       | 10        |
|                         |                               |                 | Sensation Med Stiff                 | Standard Oval      | 27              | M00560311       | 5         |
| AcuSnare                | Duck Bill                     | 25              | Captivator                          | Hexagonal          | 27              | M00562341       | 10        |
|                         |                               |                 | Captivator                          | Crescent           | 27              | M00562371       | 10        |
| AcuSnare                | Hexagonal                     | 30              | Captivator                          | Hexagonal          | 27              | M00562341       | 10        |
|                         |                               |                 | Captivator                          | Jumbo Oval         | 30              | M00561311       | 10        |
| AcuSnare                | Jumbo Oval                    | 30              | Sensation                           | Jumbo Oval         | 30              | M00562651, 2    | 5, 20     |
|                         |                               |                 | Captivator                          | Jumbo Oval         | 30              | M00561311       | 10        |
| AcuSnare                | Jumbo Oval, braided loop      | 30              | Sensation Med Stiff                 | Jumbo Oval         | 30              | M00560301       | 5         |
|                         |                               |                 | Captivator                          | Crescent           | 27              | M00562371       | 10        |
| AcuSnare                | Crescent oval, braided loop   | 30              | Captivator                          | Crescent           | 27              | M00562371       | 10        |
| AcuSnare                | Multi-angled, braided loop    | 30              | Captivator                          | Hexagonal          | 27              | M00562341       | 10        |

## Key Considerations:

- Competitive snares were considered to be "similar" to BSC snares on the basis of handle style, loop size and snare flexibility.
- The most similar BSC snare may not be available in box quantities that the account prefers.
- Each BSC snare offers a specific feature. Be confident in each one and consider stocking several sizes and shapes in each lab.